

Integration of Business Process Engineering and Quality Management to Improve Efficiency and Product or Service Quality Standards

¹Abdul Rahman, ²Arif Rachman Putra, ³Yusuf Rahman Al Hakim

¹Universiti Tun Hussein Onn Malaysia

²Sunan Giri University of Surabaya, Indonesia

³Mayjen Sungkono University of Mojokerto, Indonesia

ARTICLE INFO

Article history:

Received 1 April 2022

Revised 8 May 2022

Accepted 19 June 2022

Key words:

Business process engineering,
Quality management,
Operational efficiency,
Six sigma,
Lean,
Integration,
Product quality.

ABSTRACT

Business process engineering and quality management are two very important aspects to improve operational efficiency and maintain quality standards in organizations. In an increasingly competitive business world, their integration can help companies identify waste, improve customer satisfaction, and improve existing processes. This article examines how business process engineering and quality management can be effectively combined to achieve greater strategic goals. Approaches such as Six Sigma and Lean form the basis of this implementation, enabling companies to continuously improve. Although there are challenges in implementation, such as changes in organizational culture and technology selection, the benefits gained from this integration are significant, both in terms of operational efficiency and product or service quality. It is important for companies to have a well-thought-out strategy in integrating these two disciplines in order to achieve optimal results in the long-term. Success in this integration will lead the company to a sustainable improvement in competitiveness in an increasingly dynamic global market.

INTRODUCTION

Companies around the world are increasingly recognizing the importance of efficiency in business processes as one of the keys to improving competitiveness and service quality. In the face of globalization pressures, technological developments, and increasing consumer demands, companies must be able to respond quickly and efficiently (Darmawan & Grenier, 2021). Business Process Engineering (BPE) has become a frequently used approach to redesign and optimize workflows in organizations. Through the application of this technique, organizations can ensure that all activities provide maximum value to the company and customers (Khan et al., 2018). The company re-evaluates the entire chain of activities to find inefficiencies and improve them through innovation, digitization, or structural changes through the BPE process (Preiser & Schramm, 2011). Hammer and Champy (1993) state that improved efficiency, reduced costs, and improved service quality are the main focus in BPE, which can then improve overall organizational performance.

Changes in business processes do not only focus on efficiency. Quality management is also strongly related to how organizations manage their internal processes to ensure that the products and services produced meet the standards expected by customers. This reflects that process improvement not only aims to reduce time and costs, but also to improve consistency, accuracy, and customer satisfaction. These BPE techniques are often used to modify or redesign systems to ensure that the desired results are achieved with high consistency (Mustafaev et al., 2020). The use of technology and automation is also often part of the solution to achieve quality standards efficiently. This integration enables the creation of a system that is not only efficient but also capable of maintaining consistent quality in the long-term. Combining these two approaches can create processes that are adaptive to change and remain oriented towards service quality and customer satisfaction. The integration between BPE and quality management is important to support organizations in achieving business goals and improving customer experience (Davenport, 1993).

* Corresponding author, email address: arifrachmanputra.caniago@gmail.com

One of the problems that companies often face in implementing BPE is the inability to manage changes that occur in organizational structures and workflows. Redesigned processes often demand major changes in the way people work and interact. These changes can include the use of new technologies, adjustments to different management systems, and the elimination or merging of certain functions (Taher & Krotov, 2016). This can lead to resistance from employees and stakeholders who feel uncomfortable with the changes, even though the changes are essentially aimed at improving quality and efficiency (Jeston & Nelis, 2008). Resistance to change is a common reaction from employees and stakeholders when they feel uninformed, uninformed, or threatened by the change (Mlay et al., 2013). This resistance, if not handled properly, can hinder the successful implementation of the planned BPE. The human aspect is a critical factor in the successful implementation of business process engineering.

Quality management is often hampered by a lack of deep understanding of how engineering techniques can be applied systematically to optimize all related processes. Not all organizations have the expertise to apply these technical methods consistently across departments and processes. Without this strong understanding, it is difficult for companies to integrate quality management principles into all operational processes thoroughly and consistently. The biggest challenge is in maintaining consistent quality standards while still adapting to rapid changes in the market and technology (Oakland, 2014). The changing business environment requires organizations to continuously adapt, but often these adaptations are made without considering the impact on established quality standards. Many organizations fail to align their business processes with their quality objectives, leading to inefficiencies and customer dissatisfaction.

As global markets become more competitive and customers more demanding, companies must continue to innovate and improve their operational efficiency. The fast-changing business environment drives organizations to look for new ways to improve performance, reduce waste, and respond more quickly to customer needs. Integrating BPE with quality management can create a system that is more adaptive and responsive to external and internal changes. With the increasing demand for high-quality services and products that are also efficient, it is important for organizations to manage and refine their business processes on an ongoing basis. This research is important because it provides insights that can help companies effectively redesign their processes, overcome challenges in quality management, and create more efficient and productive workflows.

This research aims to identify how BPE techniques can be applied in quality management to improve operational efficiency and product or service deliverables in organizations. By understanding the relationship between these two concepts, it is expected that organizations can optimize their internal processes, reduce waste, and ensure that the results produced meet high quality standards, thereby improving the overall performance of the company.

RESEARCH METHOD

The research method with a literature study approach related to the integration of BPE and quality management aims to analyze existing concepts and theories related to both topics. This literature study focuses on collecting and analyzing existing information in academic and practical literature to provide a deeper understanding of how business processes can be adjusted to achieve better quality objectives. The literature study provided insights into the trends, challenges, and best practices that various organizations have implemented in combining business process engineering with quality management. According to Tatikonda and Montoya-Weiss (2001), literature review is a very useful method to investigate and gather existing knowledge and to identify trends, best practices, and challenges in the field of BPE and quality management. It can also delve into various case studies or models implemented by industry-leading companies to see how BPE and quality management can be integrated in a successful way. This approach also allows the researcher to build a strong theoretical framework on which to base further analysis.

In this research, the literature used combines various sources including journal articles, books, industry reports, and related documents that explain the application of BPE and quality management techniques in the real world. The purpose of combining these various sources is to get a thorough and in-depth picture of how business process engineering and quality management techniques are applied in the real world. One important reference is from Hitt et al. (2007), who pointed out that the application of good engineering techniques should be supported by a deep understanding of quality management and managing change in organizations. By integrating both concepts, organizations can achieve optimal efficiency and quality. This literature study approach presents theory, and provides practical examples that can assist companies in implementing effective BPE, with a focus on quality management, to create higher value for customers and other stakeholders.

RESULT AND DISCUSSION

In an increasingly competitive business world, organizations are constantly striving to improve operational efficiency and ensure the quality of the products or services they offer remains at a high level. Intense market competition and increasingly high customer expectations require companies to adapt quickly, while maintaining quality consistency in every aspect of operations (Putra & Arifin, 2022). One way in which this can be achieved is by integrating BPE with quality management. These two disciplines, although standalone with different objectives, can provide significant advantages when combined. BPE focuses on improving operational efficiency, while quality management aims to ensure that the products or services produced meet predefined standards (Tesfay, 2021).

Effective implementation of BPE, driven by quality management principles, helps organizations to identify and eliminate waste, as well as reduce variability in their products or services. This integration allows companies to understand the critical points in the process that cause variability, so that they can be intervened and controlled immediately. This creates a more efficient workflow, which lowers operational costs and improves overall quality. Concepts such as Six Sigma, Lean, and Total Quality Management (TQM) are often applied in these integration efforts, enabling companies to make continuous improvements (Das et al., 2020). Integration of business process improvement and quality principles can improve efficiency, productivity, and increase customer satisfaction.

While there are many benefits to be gained, this integration does not always go smoothly. The challenges faced by many organizations in combining these two approaches, including organizational culture change and technology implementation, can hinder the achievement of desired goals. Business process engineering often involves drastic changes in an organization's structure and workflow, while quality management demands stability, consistency, and long-term engagement. The tension between the need for rapid innovation and the demands of quality control can be an obstacle to the ideal integration process. It is important for companies to plan a thoughtful and in-depth strategy in order to utilize the full potential of BPE and quality management to improve the efficiency and quality of their products or services (Stravinskiene & Serafinas, 2020). Only with a planned and participatory approach can organizations maximize the benefits of the integration between business process engineering and quality management, and achieve a competitive advantage.

The integration of BPE with quality management is a strategic step that can improve operational efficiency and ensure product or service quality standards in organizations. BPE focuses on the design, evaluation, and continuous improvement of existing processes in an organization, while quality management is oriented towards improving the quality of products and services through careful control and measurement. By combining these two approaches, organizations can speed up workflows, reduce waste, and optimize for more consistent, high-quality end results. The application of BPE and quality management is related to improving efficiency, and to creating long-term value for customers and all stakeholders. According to Hammer and Champy (1993), business process reengineering is key in building a more responsive and efficient organization in achieving strategic goals, including in maintaining quality.

The importance of collaboration between BPE and quality management can be seen from a number of studies showing that organizations that combine the two can achieve significant competitive advantages. For example, the implementation of TQM in BPE enables companies to minimize variability in production and improve quality control, as described by Deming (1986) in the principles of TQM. BPE provides the necessary framework to redesign inefficient processes and adopt a more structured approach, such as the use of Six Sigma tools to identify and reduce defects in products or services. This integration leads to an improvement in the speed and accuracy of processes, while still maintaining a high consistency of quality. The incorporation of these two disciplines enables organizations to achieve higher quality standards while improving competitiveness in the market.

As technology develops, the use of information systems in the integration of BPE and quality management is increasingly important. Technology enables organizations to monitor processes in real-time, providing data that can be used for faster and more accurate decision-making. The use of data-driven tools such as big data analytics and the Internet of Things (IoT) enables more in-depth quality monitoring, as well as providing opportunities for proactive process improvement. This provides a clearer picture of areas that require improvement, so that quality can be improved sustainably. According to Porter and Heppelmann (2014), the implementation of technologies such as IoT in business processes provides deeper insights into operations and quality, allowing companies to make more effective continuous improvements.

In integrating BPE with quality management, there are a number of challenges that organizations face. One of them is the need to change the organizational culture, which is often a major obstacle. Organizational culture reflects values, norms, and behaviors that are formed over the long term, so changing it is not an easy thing. The integration of these two approaches requires a mindset that is open to change, a focus on continuous improvement, and a commitment to quality at all levels of the organization. Successful integration requires commitment from all levels of the organization, especially in terms of change management and collaboration between departments. One important aspect to consider is how organizational leaders can create an environment that supports continuous improvement and innovation. Robbins and Judge (2018) noted that good leadership in change management can accelerate the acceptance of BPE and quality management in organizations.

Another challenge is ensuring that quality is not compromised by changes implemented during BPE. In an effort to improve efficiency, there is often a tendency to reduce costs or speed up production, which can negatively impact the quality standards of the product or service. For example, reducing quality control steps or trimming resources may speed up the process, but potentially reduce the accuracy, consistency, or durability of the resulting product or service. It is important for organizations to maintain a balance between efficiency improvement and quality consistency. The implementation of Six Sigma and Lean Manufacturing, which are focused on reducing variability and improving efficiency without sacrificing quality, can be a solution to this problem. Womack and Jones (1996) emphasized that Lean principles, which emphasize the reduction of waste, can work well in improving efficiency without reducing quality.

One critical aspect that needs to be considered is the continuous evaluation of the performance of the changed process. Process change should not be considered the end of the improvement journey, but rather the first step towards continuous improvement. The process changes implemented must be monitored and evaluated to ensure that the improvements made actually result in better efficiency and real quality improvement. In this case, the use of Key Performance Indicators (KPIs) that measure both aspects, namely efficiency and quality, becomes very important. By using the right KPIs, organizations can identify whether the changes implemented are delivering the desired results or need to be readjusted (Wainaina & Anyieni, 2017). The results of this evaluation can be used to make further improvements, set new standards, and even form the basis for the next process innovation.

Employee training and development also play an important role in the successful integration of BPE and quality management, in addition to evaluation. Changes in business processes often require new ways of working, the use of new technologies, and the implementation of stricter quality standards. Well-trained employees will be better equipped to adapt to changes implemented in business processes and better understand the importance of quality standards in every aspect of their work. Of course, this training process should include a deep understanding of both concepts, as well as how they support each other to achieve common goals. Achieving high quality depends not only on technology or systems, but also on the understanding and engagement of all members of the organization (Kattner & Lindemann, 2017).

While the integration of BPE and quality management has great potential, organizations often experience difficulties in maintaining quality consistency over the long term. This is due to continuous changes in the market and operational environment that require organizations to adapt quickly (Kukulies et al., 2016). In this context, even optimized processes can quickly become obsolete if not adjusted regularly. This challenge becomes more complex when organizations focus too much on short-term efficiency without considering the long-term impact on process flexibility and resilience. For example, highly specialized or overly automated systems can be less responsive to sudden changes, such as supply chain disruptions or shifts in customer needs. It is important for organizations to implement a flexible and adaptive approach to this integration, and ensure that business processes and quality management can adapt to external changes.

As a solution to this problem, organizations need to ensure that there are adequate systems in place to handle the changes that occur quickly. This includes the use of technology that can provide real-time data and analytical tools to quickly assess performance (Jokinen et al., 2017). It is important to monitor the long-term success of implementing changes in business processes and quality management. This means that any changes in business processes and quality policies are not only evaluated during initial implementation, but are continuously monitored for their impact over a longer period of time. To support the success of this approach, organizations must develop a strong change management strategy, which includes employee engagement, adaptive training, and open communication at all levels (Arifin & Darmawan, 2022). With the support of adequate systems and technology, organizations can create a structure that is agile and responsive to change, without having to sacrifice the quality that has been built.

Based on this, it is important for companies to engage all levels of the organization in the implementation of BPE and quality management. The process of change that occurs is not only technical, but also touches the human aspects and organizational culture. Without support from top management to lower-level employees, changes may not be successful. Organizations need to focus on structured change management and the development of clear plans to achieve common goals (Loumos et al., 2010). This requires effective communication and the establishment of a work culture that supports continuous improvement.

Overall, the integration of BPE and quality management is an important step to ensure efficiency and high quality of products or services. Business process engineering enables organizations to fundamentally reimagine workflows to achieve maximum efficiency, while quality management ensures that every product or service produced meets market standards and expectations. With proper implementation, these two concepts can reinforce each other, resulting in a sustainable competitive advantage for the organization. Existing challenges, such as managing change and ensuring consistent quality, need to be addressed wisely to achieve optimal success.

Integrating Business Process Engineering with quality management enhances efficiency and maintains high standards (Gardi & Darmawan, 2022). BPE drives continuous process improvement, while quality management ensures outputs meet customer expectations. This synergy fosters agile structures, data-driven decisions, and a culture of innovation. Aligning both approaches supports compliance with standards like ISO 9001, bolstering credibility and customer trust. Ultimately, this integration leads to sustainable operational excellence and long-term success.

To achieve optimal results, companies must understand the challenges that arise during this integration. Changes in organizational culture, selection of the right technology, and employee training and development are key in ensuring successful integration. Organizations need to implement a structured approach and engage all levels in the change process to create an environment that supports quality sustainability and operational efficiency. In the future, technology, including data analytics and cloud-based systems, will be essential in supporting BPE and quality management, driving improvements, and helping companies stay competitive in a dynamic global market.

Finally, effective integration between BPE and quality management should be seen as a continuous process. Organizations must be ready to adapt to market and technological changes, and continuously evaluate and improve every aspect. With the right commitment and careful strategy, companies can obtain better results in terms of operational efficiency and product or service quality, which will further lead them to greater success in the future.

CONCLUSION

The integration of BPE and quality management has proven effective in improving operational efficiency and ensuring better quality products and services. Through the use of process engineering techniques, organizations can identify areas that need improvement and lean their operations, while quality management focuses on meeting quality standards set. The synergy between these two concepts helps companies achieve strategic goals, such as reducing waste, improving customer satisfaction, and improving competitiveness in the market. While challenges such as organizational culture change and technology implementation may arise, the benefits derived from this integration are far greater.

For this integration to be successful, companies must have an effective and structured approach, which includes organizational changes, employee training, as well as selecting the right technology. It is important to monitor and evaluate the process on an ongoing basis in order to make the necessary adjustments. Successfully integrating BPE and quality management will not only improve the efficiency and quality of the product or service, but will also create a strong foundation for the long-term growth of the organization.

REFERENCES

- Arifin, S. & D. Darmawan. (2022). Adaptive Approach in Crisis Management for Economic Uncertainty in Organization, *Journal of Social Science Studies*, 2(1), 271 – 276.
- Darmawan, D., & Grenier, E. (2021). Competitive Advantage and Service Marketing Mix. *Journal of Social Science Studies (JOS3)*, 1(2), 75-80.
- Das, S., Roy, K., & Nampi, T. (2020). *Total Quality Management and Quality Engineering*. IGI Global Scientific Publishing.
- Davenport, T. H. (1993). *Process Innovation: Reengineering Work through Information Technology*. Harvard Business Press.
- Deming, W. E. (1986). *Out of the Crisis*. MIT Center for Advanced Engineering Study.

- Eddine, B.A.S. & D. Darmawan. (2022). The Gamification Approach to Employee Training to Increase Engagement and Learning Effectiveness in Organizations, *Journal of Social Science Studies*, 2(1), 201 – 206.
- Gardi, B. & D. Darmawan. (2022). The Role of Manager Behavior in the Utilization of Accounting Information for Corporate Strategic Decision Making, *Journal of Social Science Studies*, 2(1), 111 – 118.
- Hammer, M., & Champy, J. (1993). *Reengineering the Corporation: A Manifesto for Business Revolution*. Harper Business.
- Hitt, M. A., Ireland, R. D., & Hoskisson, R. E. (2007). *Strategic Management: Concepts and Cases*. Cengage Learning.
- Jeston, J., & Nelis, J. (2008). *Business Process Management: Practical Guidelines to Successful Implementations*. Butterworth-Heinemann.
- Jokinen, L., Vainio, V. V., & Pulkkinen, A. (2017). Engineering Change Management Data Analysis from the Perspective of Information Quality. *Procedia Manufacturing*, 11, 1626-1633.
- Kattner, N., & Lindemann, U. (2017). Performance Metrics in Engineering Change Management: Towards a Methodology to Investigate the Efficiency of Handling Engineering Changes. *Portland International Conference on Management of Engineering and Technology*, 1-8.
- Khan, M. N., Al Neaimi, A. K., Al Qamzi, A., Yusaf, S. A., Shimizu, Y., Asghar, A., & Menchaca, T. F. (2018). Faster and Profitable Production Optimization Decisions through Workflow Automation and Business Process Management- A Unique Concept. In *Abu Dhabi International Petroleum Exhibition and Conference*, 1-11.
- Kukulies, J., Falk, B., & Schmitt, R. (2016). A Holistic Approach for Planning and Adapting Quality Inspection Processes Based on Engineering Change and Knowledge Management. *Procedia CIRP*, 41, 667-674.
- Loumos, V., Christonakis, G., Mpardis, G., & Tziova, P. (2010). Change Management and Quality of Service through Business Process Modeling: The N-VIS, a Public Sector Project. *International Conference on Information Technology: New Generations*, 1300-1303.
- Mlay, S. V., Zlotnikova, I., & Watundu, S. (2013). A Quantitative Analysis of Business Process Reengineering and Organizational Resistance: The Case of Uganda. *The African Journal of Information Systems*, 5(1), 1-27.
- Mustafaev, M. G., Mustafaeva, D. G., & Mustafaev, G. A. (2020). Organizational and Methodological Aspects of Improving the Organization and Operation of Production Processes. *IOP Conf. Series: Materials Science and Engineering*, 1-6.
- Oakland, J. S. (2014). *Total Quality Management and Operational Excellence: Text with Cases*. Routledge.
- Putra, A. R., & Arifin, S. (2022). The Importance of Total Quality Management (TQM) in Building a Sustainable and Adaptive Organizational Culture to Change. *Journal of Social Science Studies*, 2(1), 67-72.
- Porter, M. E., & Heppelmann, J. E. (2014). How Smart, Connected Products are Transforming Competition. *Harvard Business Review*, 92(11), 64-88.
- Preiser, W. F., & Schramm, U. (2011). A Process Model for Building Performance Evaluation (BPE). In *Enhancing Building Performance*. John Wiley & Sons.
- Robbins, S. P., & Judge, T. A. (2018). *Organizational Behavior (17th ed.)*. Pearson.
- Stravinskiene, I., & Serafinas, D. (2020). The Link between Business Process Management and Quality Management. *Journal of Risk and Financial Management*, 13(10), 1-11.
- Taher, N. B., & Krotov, V. (2016). Business Process Reengineering: Addressing Sources of Resistance and Sabotage Tactics. *Journal of Competitiveness Studies*, 24(3), 145.
- Tatikonda, M. V., & Montoya-Weiss, M. M. (2001). Integrating Operations and Marketing: The Influence of Organizational Culture on Customer Satisfaction and Service Quality. *Journal of Operations Management*, 19(3), 305-327.
- Tesfay, Y. Y. (2021). *Quality in the Context of Engineering*. In *Developing Structured Procedural and Methodological Engineering Design: Applied Industrial Engineering Tools*. Cham: Springer International Publishing.
- Wainaina, S. M., & Anyieni, A. G. (2017). Change Management Practices on Organization Performance: A Case Study of Mandera Kenya Prisons Service. *European Journal of Business and Management*, 9(29), 64-74.
- Womack, J. P., & Jones, D. T. (1996). Lean Thinking: Banish Waste and Create Wealth in Your Corporation. *Journal of the Operational Research Society*, 48(11), 1148-1148.